



Troop 407 BSA Greenery Sale

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How does it work?

During the month of October, we take orders for wreaths, garlands, centerpieces, and other items made from fresh Northwestern fir, pine, and cedar. We then place a consolidated order with a company in Washington state that delivers the product to us the first of December and we deliver it to our customers.

To whom should you sell?

You can sell greenery to anybody! Your best prospects are your immediate and extended family, your friends and their families, your neighbors, your church, synagogue, or mosque, and your parents' coworkers. Don't miss that last one! Have your parents take a flyer and order form to work and make sure you get it back. If you go door to door, wear a uniform and always go with a buddy.

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10% of your gross sales will go directly toward next summer's Summer Camp fee. There will also be other incentives announced for top selling individuals and patrols.

What's the next step?

Set a goal! Each Scout should set a sales goal. A reasonable first year goal would be between \$300 and \$500. Scouts with more experience should easily be able to beat last year's performance.

My goal is \$_____

Next, start asking people to buy greenery!

Turn in all orders at the Troop meeting on the last Tuesday of October.